# **NEW CALEDONIA MADE EASY:** Flights, transfers & Islands connections

16 APRIL 2025





### YOUR HOSTS TODAY















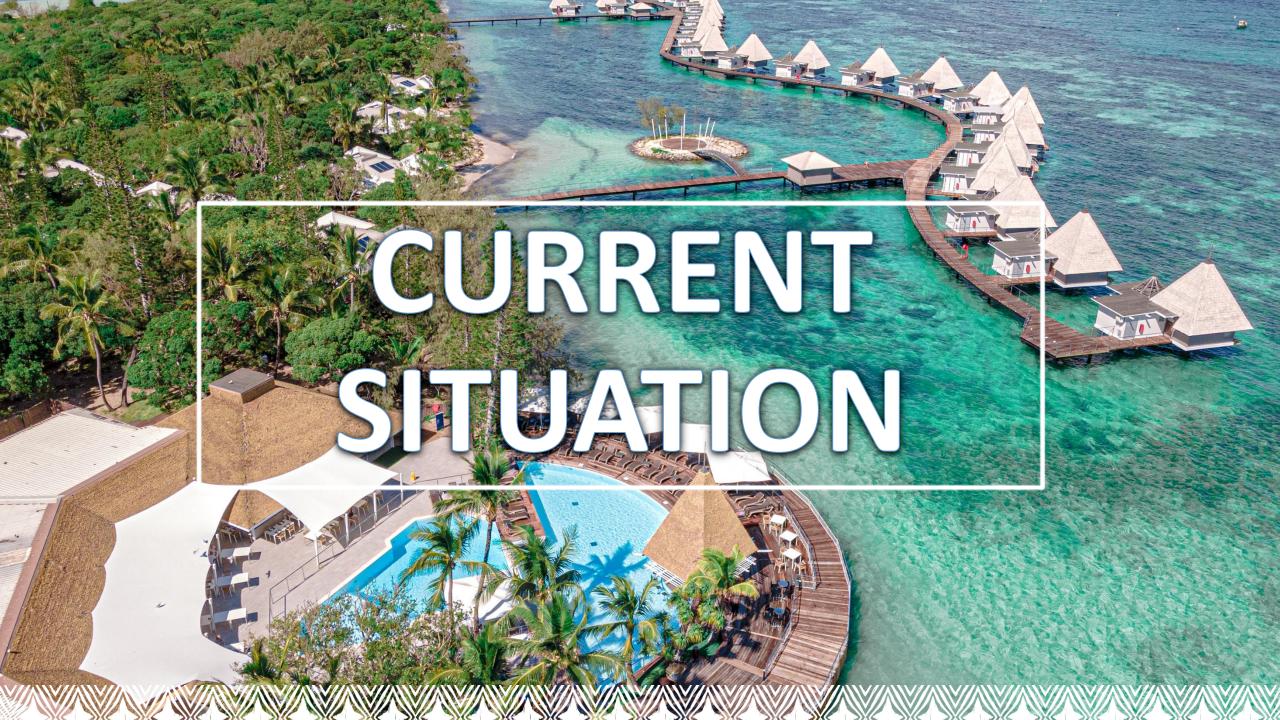


Chris THISTLETHWAITE General Manager AU NZ chris.thistlethwaite@aircalin.com.au Stephanie LECLERCQ Sales and Communication Manager stephanie.leclercq@betico.nc Edouard CASTAING General Manager

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### GENERAL UPDATE ON THE SITUATION

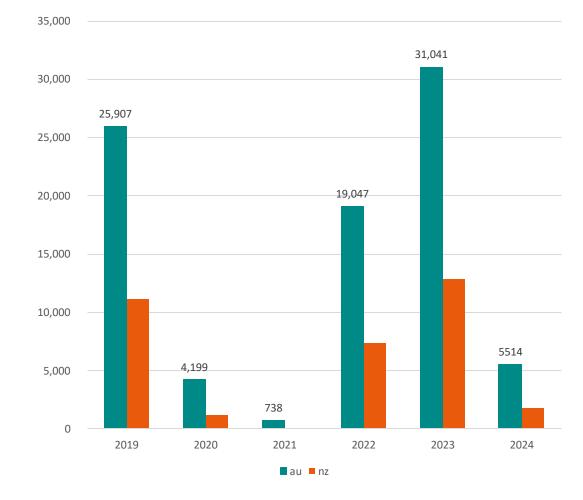
- No impact on touristic areas: Touristic areas have not been affected. No touristic infrastructure was damaged, enabling a faster recovery for tourism.
- Nature remained intact: New Caledonia's natural environment has not been affected by the events.
- No stigma of what happened.
- Everyday life back to normal Calm has been restored, normal life has resumed
- Accommodation, transport and activities are fully operating
- Return of cruises to Lifou since 18 October and to Nouméa since 10 November.
- **DFAT** (Australian government) lowered travel advice on 14 January 2025
- **MFAT** (New Zealand government) : awaiting change of travel advisory

### smartraveller .gov.au





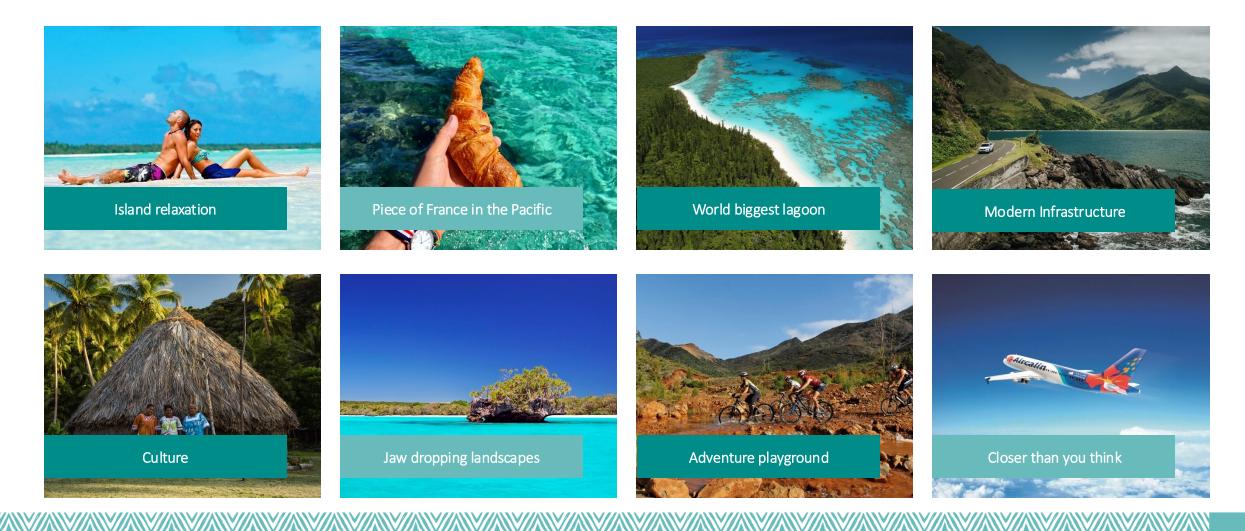
### A RECORD 2023 FOR THE AU/NZ MARKET



- AU and NZ are respectively the 2<sup>nd</sup> and 3<sup>rd</sup> market
- Since 2015, number of AU visitors has increased by **48**% and NZ visitors by **51%**
- Increase of 18.5% of AU visitors and 14.5% of NZ visitors 2023 vs 2019
- From January to March 2024, the number of visitors from these two markets remained steady compared to 2023.



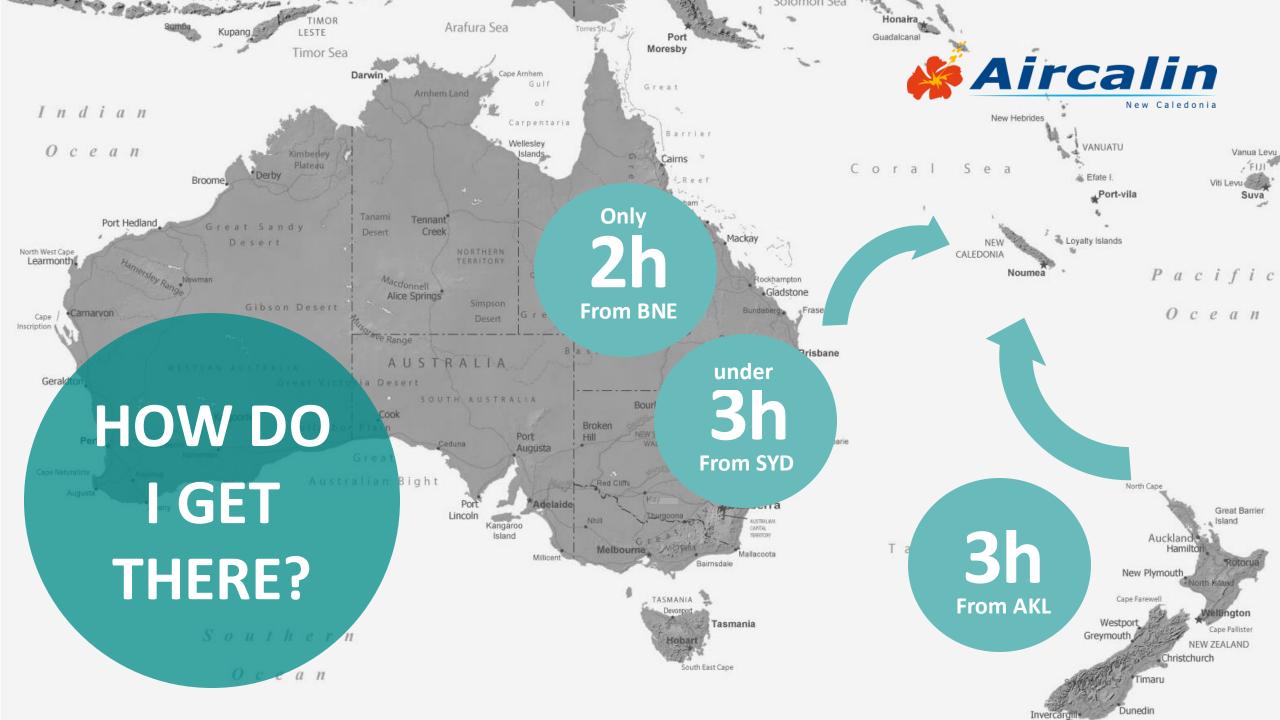
# Why New Caledonia should be on your clients travel list in 2025





New Caledonia





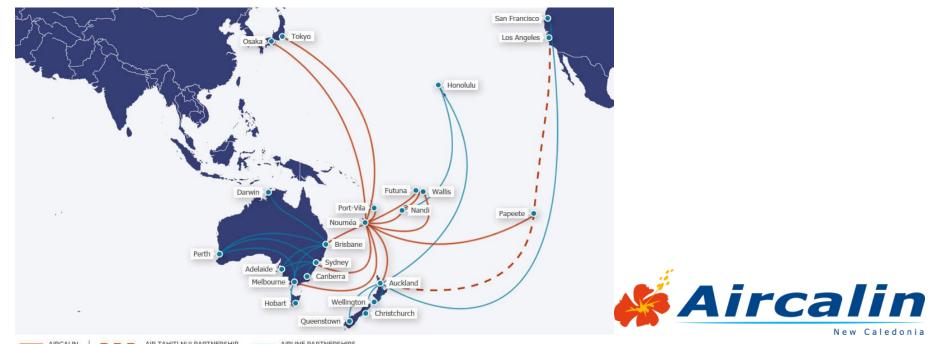


### Flight Schedule

#### **Frequent departures from Auckland, Sydney and Brisbane**

6 Departures per week ex SYD	(3 x SB – TUE, FRI, <mark>SAT (seasonal)</mark> and 3 x QF –WED, SAT, SUN)
6 Departures per week ex BNE	(3 x SB – WED, SUN, FRI (seasonal) and 3 x QF –TUE, THU, SAT)
2 Departures per week ex AKL	(THU, SUN)

Aircalin offers interline agreements with QF, VA & JQ allowing convenient connections for passengers travelling from: Melbourne, Canberra, Adelaide, Hobart, Launceston, Perth, Cairns and many more. Through-fares are also available from SYD, MEL & BNE to NAN, VLI, PPT, SIN, NRT via NOU. Plus Domestic connections with NZ and JQ in NZ







## **Our Brand New Fleet**

- Introducing two brand new Airbus A330Neo's and our A320Neo The youngest and most modern aircraft to fly to New Caledonia
- 20% more fuel efficient = Better for the environment
- The A330neo offers Economy, Premium Economy and Business Classes and flies to Sydney twice a week (Friday and Tuesday)
- The A320neo offers Premium Economy and Economy Class (AKL, BNE and SYD)
- Both aircraft offer seat back screens in every seat
- Aircalin is a proud full service airline Meals, entertainment & Luggage provided









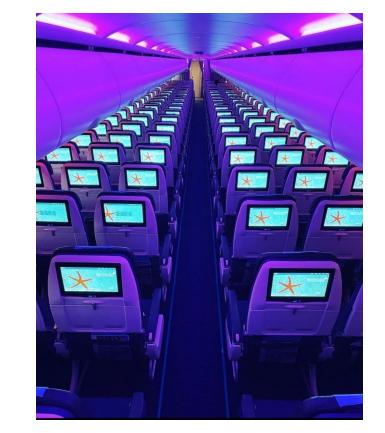
### Bienvenue en Economy Class 🛛 🛞 🌔 🧯 💼

- Our new aircraft offer modern comfortable seats with seat back screens in every seat
- Full Service French inspired meals with a selection of French wines served on all flights
- 1 Piece of check-in luggage up to 23kg plus additional 23kg of sporting equipment (on Aircalin operated flights only)



#### Improve your comfort with a la carte services

- Additional luggage
- > à la carte" menu
- Seat Plus







## Premium Economy

#### A320Neo



#### **Featuring**

- Changeable cabin up to 12 seats in a 2-2 row layout
- Economy seats at front of aircraft with middle seat left empty
- LED HD latest generation touch screen with 90 channels
- Wifi connectivity onboard
- A USB socket and a 110 volt plug to recharge your electronic devices
- Personal headphone may be plugged in
- Pre-meal champagne or apéritif followed by a Premium Economy menu inspired by the culinary specialities of New Caledonia

### A330Neo (SYD)



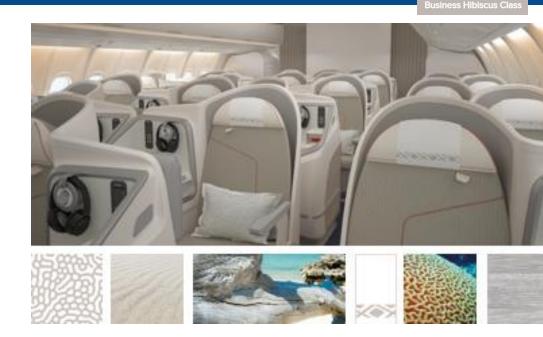
#### Featuring

- Dedicated cabin 21 seats in a 2-3-2 row layout
- A 13.3 inch widescreen LED HD latest generation touch screen
- Wifi connectivity and an individual reading light
- A USB socket and a 110 volt plug for two or three seats to recharge your electronic devices
- Personal headphone may be plugged in
- Pre-meal champagne or apéritif followed by a meal inspired by the culinary specialities of New Caledonia
- A comfort pack including a bottle of water, a plush pillow & blanket as well as a glass of champagne to welcome you onboard









#### Features

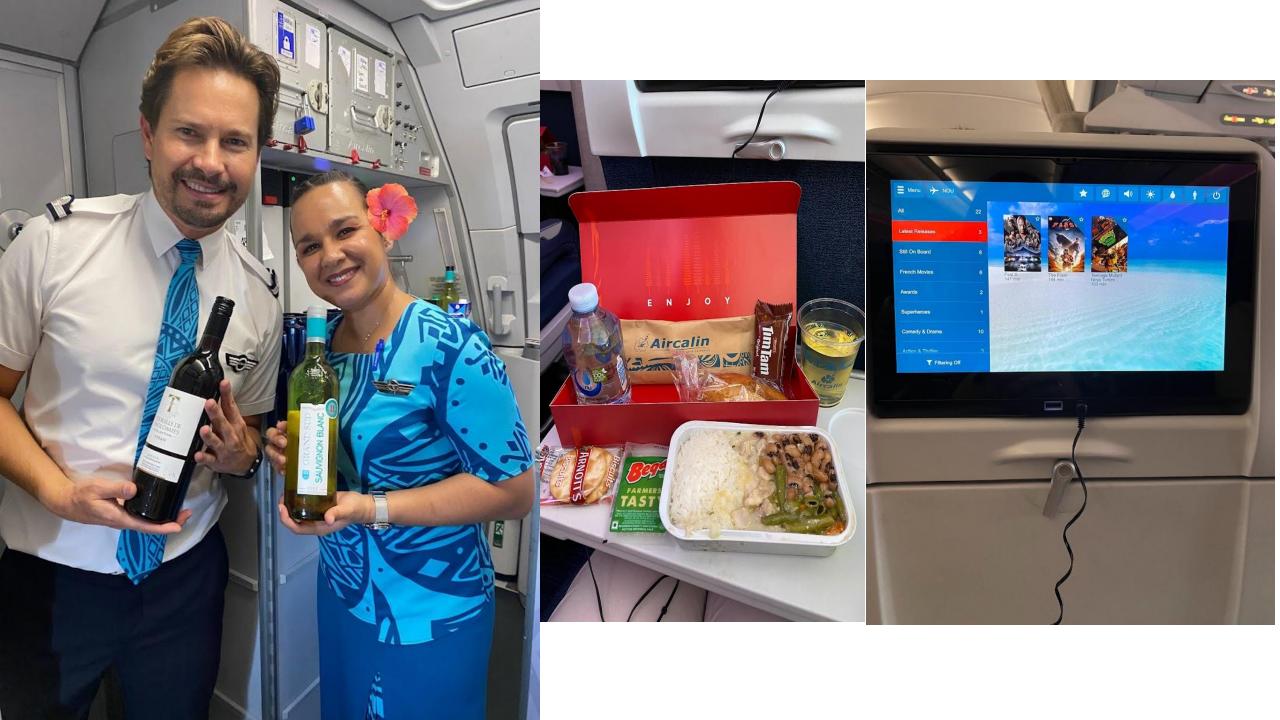
- > 26 fully lie flat seats in a 1-2-1 row layout providing direct isle access & privacy to all passengers
- A large 15.6 inch widescreen LED HD touch screen with remote control and state of the art entertainment including 150 programmes, a 3D interactive map & external camera
- A USB socket and a 110-volt socket to recharge your electronic devices
- Wifi connectivity
- Personal headphone may be plugged in
- The Stelia Opal seat has numerous storage compartments, a swivelling reading light, a convenient table for your laptop, and a "treasure" box to store your small belongings during the flight
- Menu's provided on long-haul flights with the option of an express menu
- Only operates to SYD on Friday and Tuesday



### Business – A330Neo (SYD)







#### Aircalin among the **TOP 25 AIRLINES FOR 2025** by Airline Ratings



April Tactical campaign: SYD/NOU – From \$569 Return BNE/NOU – From \$539 Return AKL/NOU – From \$629 Return Sale: 11-25 Apr Travel: 01 May – 17 Dec\*

\*Blackout dates apply



# Transfers



19

International and local brands available at La Tontouta **International Airport** 

### Driving time:

- ~45 mins to Nouméa
- ~1 hr 45 mins to Sheraton Deva
- $\mathbf{\widehat{T}}$  Great for flexibility and exploring at your own pace

AU and NZ driving license accepted

Safe roads

Only option to visit the North, South or East Coast















### **SHUTTLE SERVICES**

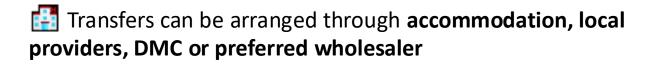


### 🔷 Private Transfer

- Comfortable, door-to-door service
- Pre-booking essential

### ♦ Shared Shuttle

- Budget-friendly option
- Reliable and scheduled departures
- Pre-booking recommended



No Taxi available at the Airport





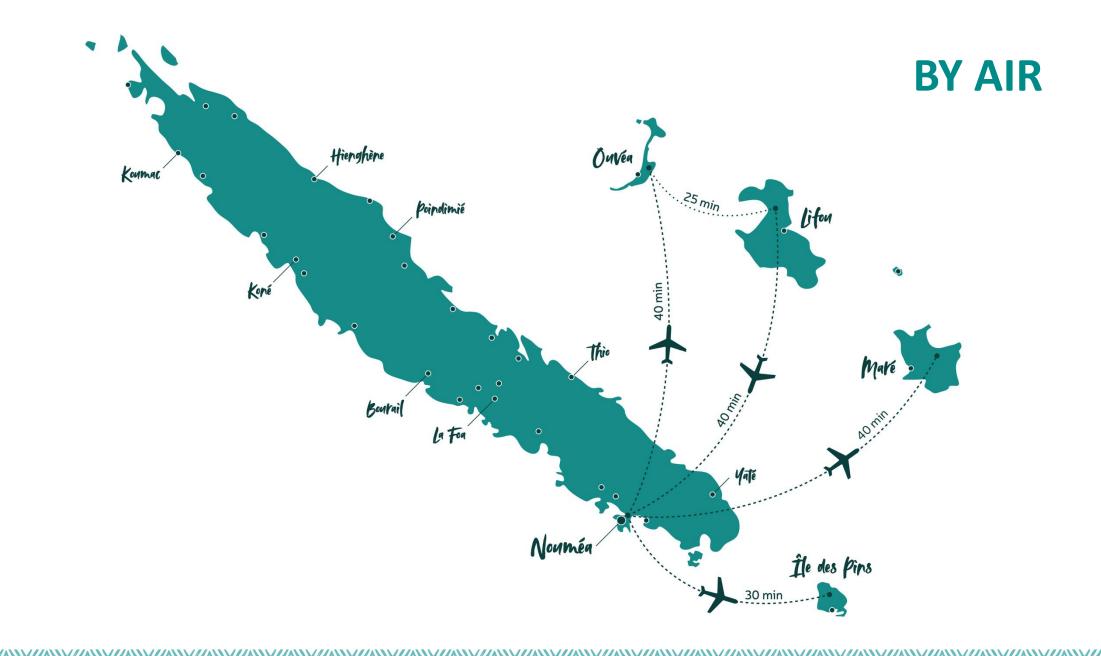


\* Non exhaustive list

### Isle of Pines & the Loyalty Islands, Idyllic lagoons!

Find yourself in a picture-postcard of beautiful unspoilt islands, anchored in the world's largest lagoon, for a truly unique experience: the white sandy beaches, the forests of endemic pines, the limpid waters and the unique tribal lifestyle will remain etched on your memory forever.

Martin at .....







Our Compagny has been operating the BETICO for over 20 years.

Our ship operates between Nouméa, Isle of Pines and the Loyalty Islands, as well as inter-island routes between Maré and Lifou.

The ship can accommodate up to 355 passengers.

Explore The BETICO .... on vidéo !





Free access to travel on board, in all lounges, on the main and the upper decks or on an outdoor terrace !

Visit the wheelhouse on request during the crossing !

Outdoor terrace
Free access for all passengers, located aft of the Upper Deck
Perfect for enjoying the scenery and sea air !

🚊 Comfort & space à bord

✓ Two lounges on the Upper Deck,
ideal for groups, families and friends.

✓ A lounge and snack bar located on the Main Deck,





**Onboard Experience** 

### What does "Betico" mean? In Nengone ( the language of Maré ) " Beti " means "Island" and "Co" means "That moves forward".

The Betico is in some sorts, our "Island that moves forward"!



When you travel on the BETICO, you'll meet local people, discover island culture, and have time for a good chat during the crossing.

our partners liven up the crossing with music, which is much appreciated by our customers.



212



Thanks to our partners, there's live music on board — and our customers love it. The event begins on board the ship!







### **Onboard Experience**



### Snack bar on board :

Open throughout the crossing
Offers breakfasts, meals, snacks, drinks, magazines and souvenirs.





### **BETICO calendar**

- ✓ Programme available rotations over 1 year!
- ✓ Dates available for all events in Nouméa

and the Islands: "BETICO markets" in Nouméa, local and tourist markets,

2025

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Pour plus d'infos, www.betico.nc ou 🕻 bet

Periods of the year: high/low seasons and school vacation periods, special rotations and ship careening.



- BETICO arrives directly to Kuto Bay, close to the magnificent Kanuméra Bay.
- Hotels, B&Bs and campsites located just a few minutes from the quay on foot or by shuttle bus.
- Ship docked all day: day trips possible.
- More trips from November (warm season) and during NC school vacation periods: Tuesdays, Saturdays, Sundays.
- Outside vacation periods, BETICO leaves on Saturday mornings and returns on Sunday evenings.



At Isle of Pines ...

### 🕱 NOUMÉA ৰ 🕨 ÎLE DES PINS

One way – rates " ZEN"

Catégorie	Saison	Prix CFP	Prix AUD
ADULT	Low season	8 000 F	106,67 \$
From 13 years old	High season	9 400 F	125,33 \$
CHILD	Low season	5 300 F	70,67 \$
from 4 to 12 years old	High season	82,67 \$	
INFANT Up to 3 years old	High - Low	13,33 \$	
ADULT From 13 years old CHILD from 4 to 12 years old INFANT	High season Low season High season	9 400 F 5 300 F 6 200 F	125,33 \$ 70,67 \$ 82,67 \$

#### X DAY TRIP – NOUMÉA ◄► ÎLE DES PINS

day trip - rates ZEN				
Catégorie	<b>Tarif Unique</b>	Prix CFP	Prix AUD	
ADULT		12 300 F	164,00 \$	
CHILD	High and low	8 100 F	108,00 \$	
INFANT	season	2 000 F	26,67 \$	



### Crossing time Nouméa → Isle of

2.5 hrs sailing time

Pines



### More info

More information on prices and conditions of sale at www.betico.nc or



### Loyalty Islands ...



**Crossing time** Nouméa => Maré 4 hrs sailing time 5 hrs sailing time Maré => Lifou 2 hrs sailing time

- Inter-island: 2 hrs sailing between Maré and Lifou.
- Inter-island route changes every week (Friday and Monday).
- Travel Mondays and Fridays outside school vacation periods.
- Flexible stay : 4 or 5 days on site, or even a week.
- **Discover two Loyalty Islands in** a single trip.
- Boat + plane combo possible.
- During NC school vacation periods: Up to five trips per week to the Loyalty Islands!



Loyalty '	Islands
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Catégorie	Saison	Prix CFP	Prix AUD	23
ADULT	Low season	8 000 F	106,67 \$	
From 13 years old	High season	9 400 F	125,33 \$	
CHILD	Low season	5 300 F	70,67 \$	
from 4 to 12 years old	High season	6 200 F	82,67 \$	
INFANT Up to 3 years old	High - Low season		13,33 \$	

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One way – rates " ZEN"			
Catégorie	Saison	Prix CFP	Prix AUD
ADULT	Low season	10 600 F	141,33 \$
From 13 years old	High season	12 400 F	165,33 \$ 92,00 \$
CHILD	Low season	6 900 F	
from 4 to 12 years old	High season	108,00 \$	
INFANT Up to 3 years old	High - Low	21,33 \$	

#### Stare into

More information on prices and conditions of sale at www.betico.nc or





# An attractive commission scheme :

15% commission on all your sales,

✓ Valid on ticket
bookings, snack packages
(breakfast and meals),
excess baggage and
additional baggage.

As a partner

There are so many advantages to working together!



A flexible package:
Pricing to suit your
customers' budget:
ZEN or LIGHT.

Opt for the LIGHT rate during flash promotions !

### **PTIP**!

Choose the ZEN tariff for your customers:

Change or cancel tickets up to midnight the day before departure, free of charge! More flexibility for you and your customers!

More luggage weight (up to 25Kg per adult and 20Kg per child)

Priorityat baggage check-in, departing from Nouméa.

### E Simplified pro access :

Dedicated online booking at <u>ls.betico.nc</u>,
Bookings in 5 minutes for your customers,
No immediate payment: a customer account has been opened for you!



### Clear, practical billing :

Invoice sent within 7 days with booking numbers and customer information (dates, routes)

**Automatic email after booking** with :

- Invoice details
- Tickets for your customers

 All the information you need to pass on to your customers in a single document :

(call time, baggage weight, conditions of sale) etc.

As a partner

There are so many advantages to working together!



**&** Direct contact:

 As a partner, you will be in direct contact with our sales department.

A single email address for all information requests or to modify or cancel your customers' tickets :

#### serviceclient@betico.nc



#### A multilingual experience :

 Bookings can be made in either French or English,

✓ All documents available in the language of your choice,

🜠 A fluid, fast and ultra-practical site,

✓ Intuitive interface for fast, efficient booking management.





### Get up to 40% off !

**Travel and booking** on **Is.betico.nc** until December 31, 2025, with promo code "BIENVENUE",

**Trips available in high or low season,** including New Caledonian school vacation periods.

#### **Benefits:**

Day trips to Île des Pins (round trip in the same day), one-way, round trip, departing from Nouméa or the Islands.
Free cancellation/change until midnight the day before departure by contacting serviceclient@betico.nc

Commission allocated on your sales as a BETICO partner (15%).



More info

## Welcome offer

### Get up to 40% off!

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	Catégorie	Prix CFP	Prix AUD					
	-				Catégorie	Prix CFP	Prix AUD	
	ADULT From 13 years old	6 400 F	94.12 \$		ADULT From 13 years old	4 900 F	72.06 \$	
	CHILD from 4 to 12 years old	4 200 F	61.76 \$		CHILD from 4 to 12 years old	3 200 F	47.06 \$	
		<► LIFOU						
	<u></u>				🛛 🔀 DAYTR	IP – NOUMÉ	A ◀► ÎLE I	DES PINS
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and the second	Catégorie	Prix CFP	Prix AUD	14° 18	Catégorie	Prix CFP	Prix AUD	
	ADULT From 13 years old	4 900 F	72.06 \$		ADULT From 13 years old	7 500 F	110.29 \$	
「ない」	CHILD from 4 to 12 years old	3 200 F	47.06 <b>\$</b>		CHILD from 4 to 12 years old	4 900 F	72.06 \$	

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### See you soon aboard the





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Contacts stephanie.leclercq@betico.nc (+687) 73.69.50



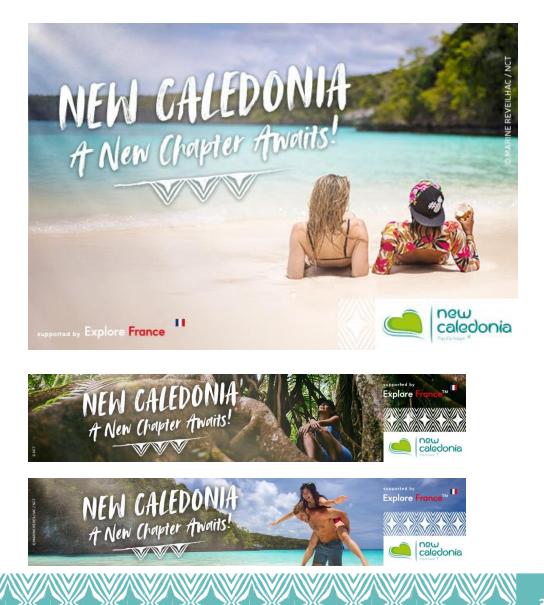
### **OUR BRAND CAMPAIGN**

**Objective -** A multi-market inspirational campaign designed to: • Show that New Caledonia has turned the page.

• Encourage consumers (across various target audiences) in Australia and New Zealand to choose New Caledonia as the ideal destination to start the next chapter of their lives.

#### AWARENESS CAMPAIGN | MEDIA PLAN AUSTRALIA-NZ Media Channels:

- META (Facebook, Instagram)
- Google Display Network & YouTube Pre-Roll
- Digital Catch-Up TV
- •Out-Of-Home advertising





### TRAINING & WEBINARS AU/NZ

#### **WEBINARS**

A series of webinars specifically designed for travel agents. These online sessions will be hosted by NCT representative and will provide up-to-date and reassuring information directly from our industry partners.

Each session will feature presentations from local providers, who will share a positive update on their products and services, highlighting ongoing efforts to ensure safe, enriching, and memorable travel experiences.

#### **ON DEMAND TRAINING SESSIONS**





### New Trade Website Q2 2025

This website is designed to help you increase your knowledge of the destination and ultimately help you give the best advise to your clients and make their dream holidays come true. You will find inspiring itineraries ideas, a toolkit section, a list of wholesalers that sell New Caledonia but more importantly you can become a 'New Cal Specialist' today with our E-learning programme and be a destination expert!





### **BECOME A 'NEW CALEDONIA SPECIALIST'**

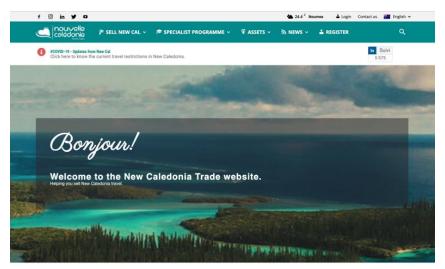
- Register at: <u>https://trade.newcaledonia.travel/</u>
- ✓ Increase your knowledge with an <u>e-learning program</u>
- Advance to the following certification levels: Proficient > Advanced > Expert
- ✓ Win exclusive rewards: diploma, sustainable gifts, educational tour and self famil, listing on our B2C website...





### WORKING WITH NCT

- ✓ Find out more at:
- AU https://au.newcaledonia.travel/
- NZ https://nz.newcaledonia.travel/
- Use our photo library: images.newcaledonia.travel
- View and request our videos: https://www.youtube.com/@NewCaledoniaEN
- ✓ Get in touch with our pros and DMCs



#### New Caledonia Travel Specialist

This website is designed to help you increase your knowledge of the destination and ultimately help you give the best advise to your clients and make their dream holidays come true. You will find inspiring itineraries ideas, a tookit section, a list of wholesalers that sell New Caledonia but more importantly you can become a 'New Cal Specialist' today with our E-learning programme and be a destination expert!









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